



**South Carolina Department of Health
and Environmental Control**

Division of Procurement Services

Competitive Best Value Bid

Solicitation No.: CBVB-33472-4/29/08-EMW

Date Issued: April 17, 2008

Procurement Officer: E. Madison Winslow

Phone No.: (803) 898-3487

E-mail Address: winsloem@dhec.sc.gov

DESCRIPTION: Complete "turn-key" Quadrupole Inductively Coupled Plasma-Mass Spectrometer (ICP/MS) System, including all components and applications software and trade-in of an existing Thermo Jarrell Ash PQ Excel ICP/MS, for the South Carolina Department of Health and Environmental Control

The Term "Offer" Means Your "Bid" or "Proposal"

SUBMIT OFFER BY (Opening Date/Time): **April 29, 2008 2:30 pm ET** See provision entitled "Deadline For Submission Of Offer"

NUMBER OF COPIES TO BE SUBMITTED: **One (1) original and five (5) copies so marked**

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:	PHYSICAL ADDRESS:
SC DHEC - Division of Procurement Services Bureau of Business Management 2600 Bull Street Columbia, S.C. 29201	SC DHEC - Division of Procurement Services Bureau of Business Management 2600 Bull Street, Room 1200 - Aycock Bldg. Columbia, S. C. 29201

Offer Must Be Sealed. See provision entitled "Submitting Your Offer"

AWARD & AMENDMENTS	Award will be posted on or after May 8, 2008 . The award, this solicitation, and any amendments will be posted at the following web address: http://www.scdhec.net/procurement .
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You must submit a signed copy of this form with your offer. By submitting a bid or proposal, you agree to be bound by the terms of the solicitation. You agree to hold your offer open for a minimum of sixty (60) calendar days after the opening date.

NAME OF OFFEROR (Full legal name of business submitting the offer)		OFFEROR'S TYPE OF ENTITY: (Check one) <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation (tax-exempt) <input type="checkbox"/> Corporate entity (not tax-exempt) <input type="checkbox"/> Government entity (federal, state, or local) <input type="checkbox"/> Other (See provision entitled "Signing Your Offer".)
AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above.)		
TITLE (Business title of person signing above)		
PRINTED NAME (Printed name of person signing above)	DATE	

Instructions regarding offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the offeror above. An offer may be submitted by only one legal entity. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, *i.e.*, a separate corporation, partnership, sole proprietorship, etc.

OFFEROR'S HOME OFFICE ADDRESS (Address for the offeror's principal place of business)		
CITY	STATE	ZIP CODE
PHONE	FACSIMILE	E-MAIL
STATE OF INCORPORATION (If offeror is a corporation, identify the State of Incorporation.)		
TAXPAYER IDENTIFICATION NO. (See provision entitled Taxpayer Identification Number)		

SOUTH CAROLINA DEPARTMENT OF HEALTH AND ENVIRONMENTAL CONTROL

BID NUMBER: CBVB-33472-4/29/08-EMW

Acknowledge receipt of this amendment prior to date and time specified in the solicitation, or as amended, by one of the following methods: (A) by signed and returning one copy of this amendment with your bid; (B) by acknowledging receipt of this amendment on each copy of the offer submitted; or (C) by separate letter or telegram which includes a reference to the solicitation and amendment number(s). Failure of your acknowledgement to be received at the issuing office prior to date and time specified may result in rejection of your offer. If, by virtue of this amendment you desire to change an offer already submitted, such change may be made by letter or telegram, provided such letter or telegram makes reference to the solicitation and this amendment and is received prior to date and time specified.

The solicitation is amended as follows:

Questions and Answers

1. How many preventative maintenance visits per year are required on the service contracts?

Answer: One (1) per year is required.

2. The pricing page calls for the cost of 5 additional years of service maintenance to be added into the total bid price, but down further on the page (page 33) it says that the contracts would not be purchased until after the first year warranty. It then asks for the cost for each year of service contract after the first year. We have different pricing structures for service contracts purchased at point of sale or at time of first year warranty expiration. Point of sale pricing is generally lower. This would mean that the contracts are purchased and paid for at the time of instrument purchase. We are unsure as to why you want the 5 additional years of service contracts added into the total bid price if they are not being purchased at this time.

Answer: The service contract pricing is indeed part of the total bid price. The State is not in a position to pay for the multi-year total service contract at once, both for legal and practical reasons. It is understood that this will have an effect on the pricing of the service contract. However, the service contract price will still be part of the total bid pricing.